



Annual General
Meeting
18 October 2008

1. PRESENT:

A) STAFF:

- Ian Jansen van Rensburg Trustee
- Neville Haarhoff Trustee
- Francois Grobler Financial Manager
- Christelle Toet Club Assistant Manager
- Erika Meyer Head of Department - Reservations
- Zabeth Terre-Blanche Reservations
- Bianca Henderson Contracts
- Anneke Luus Helpline
- Ruth Pieterse Head of Department - Accounts
- Sandra Rautenbach Subscription Accounts
- Manda Gibson Instalment Accounts
- Adrie Maynes Collections
- Joyce Kruger Collections

B) MEMBERS:

- P Prinsloo, Acc. 2766
- F B J Pistorius, Acc. 1301
- P B Palmer, Acc3 1536
- K E Dollie, Acc. 1902
- E B Field, Acc. 2260
- M Kumeke, Acc. 2475
- J H M Allison, Acc. 2486
- D J Fourie, Acc. 2572
- A P Zeeman, Acc. 2590
- M Pretorius, Acc. 2815
- Hammanskraal Courier Services, Acc. 2825
- M M & J C Bouwer, Acc. 2861
- D Morgan, Acc. 2864
- B Tilke, Acc. 3004
- M & L Nagel, Acc. 3056
- M Z & H Bux, Acc. 3132
- A D & F M van der Merwe, Acc. 4123
- L B Mogane, Acc. 4409
- W C J Swart, Acc. 4515
- J C Reichert, Acc. 4664
- G D Mohaule, Acc. 7464
- F J de Jager, Acc. 111102

2. APOLOGIES:

A) MEMBERS:

- Udhava Trust, Acc. 3296
- H P & M P Guinness, Acc. 3319
- P Faller, Acc. 3392
- L B Leviton, Acc. 3593
- M Harrison, Acc. 5176
- J Tsoku, Acc 6518
- J Steenkamp, Acc. 6681
- T V Hlapo, Acc. 7638
- S Oosthuysen, Acc. 8053
- P J van Rensburg, acc. 111144



Annual General
Meeting
18 October 2008

3. WELCOME

Mr. van Rensburg opened the meeting by welcoming all members. He stated that the meeting will be conducted in both English and Afrikaans and that members are welcome to request him to repeat any statements. Mr van Rensburg stressed that the reason for the late AGM is the government proposed white paper on accounting practice. It would have a big influence on matters decided at the AGM. As a result the club requested TISA to investigate the impact this would have on the industry. The club decided to wait for the results from TISA before holding the AGM for 2008. The government made changes to the white paper a while ago and the club subsequently decided not to wait any longer and to go ahead with the AGM. Should there be any changes that need to be made as a result of new government regulations these will be made at next year's AGM.

The Chairman declared that the meeting was properly constituted as there were enough members.

4. MOTIONS

No motions were received.

5. TRUSTEES REPORT

The Chairman's report as contained in the invitation to the AGM was presented to the meeting. Mr. van Rensburg stressed the fact that the club has shown very good growth during the past year despite the fact that bad debt is escalating in SA. He stressed that the marketing company, Interlude, is doing very well and that the club's members have doubled since 2007. If it was not for this growth bad debt would be a big problem.

Acceptance of the Trustees Report was:

Proposed by:

Accepted by:

6. CONSTITUTION

The Trustees proposed that the Constitution be amended and that a resolution be passed by the General Meeting to give the Trustees the authority to change the Constitution on the following point:

- a) The Club will only put in stock for paying members. This means that due to the fact that 20% of members are in arrears annually and the rest of the members are carrying the cost of subscriptions for the non-paying members we are going to change the Constitution so that the Club will operate on an 80% stock to membership ratio. In other words the Club will carry 20% less stock than it should. Mr Palmer enquired whether the fact that 20% of the members could not have their holidays would not positively influence the rest of the members' holidays. Mr van Rensburg explained that this is true but then the rest of the members must carry the cost of the additional stock. The members did not agree with Mr Palmer as that would increase their subscriptions.

The General Meeting accepted this proposal unanimously and authorised the Trustees to amend the Constitution accordingly.

7. FINANCIAL REPORT

Mr. Haarhoff presented the Financial Report to the meeting. He stressed that the investment property owned by the club has grown considerably. The details of the new stock will be handled under general matters. Mr. Haarhoff asked the members to note the amount that will be written off due to bad debt. He stressed that the club did try to recover the bad debt by employing more people to follow up on the



Annual General
Meeting
18 October 2008

members and even listing members with ITC. In 6 months there were no results. He informed that the levies due by the club are directly linked to the amount of stock owned by the club. Printing and stationery costs have gone up because of the member growth shown by the club.

Proposed: Mr. Bouwer

Seconded: Mr. Palmer

8. BUDGET 2009

Mr. Haarhoff presented the proposed budget for 2009 to the meeting. He explained that there will be an increase of 12% on the subscription fees for 2009. He informed the meeting that the proposed budget for 2009 was included in the invitation to the AGM. The proposal of carrying less stock will show up in the next financial statements due to the fact that there is growth in our Club and we will achieve the correct ratios, as accepted, during the next financial year.

Proposed: Mr. Palmer

Seconded: Mr. Reichert

9. MINUTES OF PREVIOUS AGM

Mr. van Rensburg asked the members to approve the minutes of the previous meeting.

Proposed: Mr. Zeeman

Seconded: Mr. Palmer

10. APPOINTMENT OF AUDITORS

The auditing firm, Meyer Steyn, was appointed as auditors for Funseekers for another year.

Proposed: Mr. Pistorius

Seconded: Mr. Fourie

11. APPOINTMENT OF TRUSTEES

Mr. Haarhoff informed the meeting that the developer, Adinvale, has nominated the current trustees. Mr. van Rensburg invited proposals for other trustees. None were received. The trustees were confirmed.

Proposed: Mr. Nagel

Seconded: Mr. Bouwer

12. GENERAL

Mr. van Rensburg informed the meeting that the properties owned by the club are all on standard with RCI's Gold Crown criteria. He mentioned that Sondela, which makes up the bulk of the club stock, has been in the top 10 RCI Gold Crown resorts since 1994. Ocean View Guest Lodge that is owned by the club has also been rated on par with Gold Crown resorts for 4 out of the 6 criteria by RCI members who have visited the resort. He explained that Moselesele and Ocean View both operate on the same concept of self-catering with a chef, and gave more information on both properties. He informed the meeting that the property owned by the club at Mossel Bay Golf Estate has been fully booked since



Annual General Meeting
18 October 2008

being listed with RCI and that this has caused the club to consider a second property in the same area. The good management and popularity of the properties owned by the club has a positive influence on the willingness of other clubs to exchange with Funseekers. Mr. Zeeman enquired which clubs are doing exchanges with Funseekers. Mr. van Rensburg answered that we have deals with RCI, Holiday Club, Flexi Club and Dream Vacation Club. Mr. Zeeman also enquired how we compare to other clubs. Mr van Rensburg answered that we compare very well to other clubs for instance the growth shown by the club as well as the efforts made to only sign up members who can afford to join the club. Mr. Haarhoff stressed that the club is working according to the national credit regulations. Mr. Zeeman enquired whether the higher travel cost influences the club members and exchanges. Mr. van Rensburg answered that this is one of the big reasons that the club has bought Sondela stock since Sondela is close to Gauteng and is in high demand. The high demand returns a high exchange value.

Mrs. Nagel enquired how Funseekers points relate to RCI points. Mr. van Rensburg replied that Funseekers points and RCI points are two separate entities and have no relation to each other whatsoever. Each club determines the points allocated to resorts independently.

Mr. Bouwer enquired how the relation of members vs. units is controlled. Mr. van Rensburg replied that the club reports to TISA and that the club's auditors check the relation as well.

Mr. de Jager enquired why the club buys up Sondela stock but does not buy back points from members. Mr. van Rensburg replied that the club buys the Sondela stock in order to be able to do more exchanges. He asked that Mr. de Jager contact him on Monday in order to discuss the matter further.

Mr. Swart enquired about the option to rent out his exclusive use unit. Mr. van Rensburg replied that the clubs main business is exchanges and not rentals. Mr. Swart also enquired whether his exclusive use unit can be inherited or transferred to other persons. Mr. van Rensburg replied that the exclusive use agreement is a 39 year agreement and that during that period the unit can be inherited or transferred between owners.

The Chairman thanked all and concluded the AGM. The Chairman reiterated that the staff of Funseekers will be available for questions and assistance.

(Signed copy available on request)

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Trustee
Ian Jansen van Rensburg

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Trustee
Neville Haarhoff

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Date